



IILM
LODHI ROAD, NEW DELHI

BACHELOR'S OF BUSINESS ADMINISTRATION 2025-28

FOLLOW

FOR MORE

The Advisory Board

IILM Lodhi Road



Mr Rajiv Dubey

Chairperson, Former Group President (HR & Corporate Services) & CEO (After-Market & Corporate Services)
Mahindra & Mahindra Limited



Mr P Dwarkanath

Member
Former Chairman, GSK Consumer Healthcare
Chancellor, IILM University, Gurugram



Dr M. P. Jaiswal

Member
Director, IIM Sambalpur, Odisha



Dr Bhaskar Chatterjee

Member
Former CEO, Vedanta Foundation &
Former DG & CEO,
Indian Institute of Corporate Affairs



Mr Prem Singh

Member
President, NHRDN & President,
Group-HR, JK Organisation, New Delhi



Mr Rajeev Talwar

Member
Advisor, DLF Limited, Gurugram



Dr Shailesh Gandhi

Member
Former Chairperson (PG Programme),
Indian Institute of Management, Ahmedabad



Dr Jauhri Lal Gupta

Member
Former Principal, SRCC, Delhi and
Former Vice Chancellor,
Pt. Ravishankar Shukla University, Bilaspur



Dr Nikhil Agrawal

Member
CEO Foundation of Innovation &
Technology Transfer (FITT) IIT, New Delhi



Ms Lopamudra Bannerjee

Member
Board Member & Head (HR),
Carrier Midea India Pvt Ltd, Gurugram



Dr Sujata Shahi

Member
Group Vice Chancellor,
IILM University



Dr Vipul Singh

Member
Director & HR Head,
Lloyds Technology Centre, Hyderabad



Mr Nishit Jain

Member
Asia Advisor, EFMD, Brussels

OUR VISION

Nurturing responsible
leaders committed to
entrepreneurial mindset
and sustainability



OUR MISSION



To promote excellence with integrity
among all stakeholders and establish
ourselves as their most preferred choice

To aid in creation, development and sharing
of knowledge through research & innovation

To foster diversity, inclusion and
social responsibility

To facilitate an interdisciplinary approach to
education harnessing technology

To encourage sustainability practices for
impactful leadership

VALUES

Sustainability and Innovation

Diversity and Inclusion

Transparency and Openness

Ethics and Integrity

Collaboration and Experimentation

Innovation and Entrepreneurship



Message From The Chairperson Board of Governors

This is the age of accelerated Creative Disruption. Digital upheavals, climate change, geopolitical and demographic shifts, shorter product life cycles and hyper-competition pose unprecedented and profound challenges to organizations and their leaders. In this context of exponential change and deep uncertainty, leaders and managers need different attitudes, mindsets and skills to succeed in the New Normal. Business schools need to provide these enablers for creating Tomorrow's Leaders.

IILM Lodhi Road, New Delhi aims to educate and prepare future leaders who are driven by values and purpose, critical thinking skills, creativity and innovation in the midst of uncertainty, risk and volatility.

Our educational experience is transformational for young students. The course curriculum has been benchmarked with the best institutions in India and globally, and the case method of teaching accompanied by simulations and classroom activities create an engaging experience for our students and faculty alike. Practical experience and internship in industry further enable students to gain valuable experience in managing complex real-life situations and learn valuable cutting-edge skills.

Ours is a 31-year-old private business school, one of the oldest in the Delhi-NCR region. Successful alumni of the last 30 years have further helped shape and grow this institution. Given our legacy, high-quality faculty, knowledge partners, alumni network, and industry connect, students at IILM Lodhi Road will have a truly transformational experience that will prepare them to successfully navigate and flourish in the Brave New World that lies ahead.

Good luck and God bless.

Rajeev Dubey



Message From The Director General

It is with great pleasure that I welcome you to IILM Lodhi Road, New Delhi, an institute that has been a beacon of quality management education since 1993. Over the years, IILM has established itself as a nurturing ground for future leaders, and today we are proud to have over 6,000 alumni making a meaningful impact across the globe.

At IILM, we are committed to each student's growth and development. We believe that education is not just about imparting knowledge but also creating a learning environment that is global, inclusive, and responsible. This philosophy is at the heart of everything we do.

Our curriculum is meticulously benchmarked against premier institutions in India and abroad, ensuring that our students receive an education that is both rigorous and relevant. Through a blend of case studies, simulations, live projects, workshops, guest lectures, and seminars, we provide a solid foundation of knowledge and skills that equip our students to excel in their careers.

Learning at IILM goes beyond the classroom. Our vibrant clubs and societies foster an environment where students can develop essential leadership, communication, problem-solving, and critical-thinking skills. These activities are integral to preparing our students for successful and fulfilling careers.

At IILM, we focus on preparing our students for an unpredictable, complex, and rapidly changing world. Through a curriculum that emphasises adaptability, resilience, and critical thinking, we equip our students with the skills needed to navigate and thrive in an uncertain future.

On behalf of the entire IILM family, I extend my best wishes as you embark on this journey with us. May your time here be a life-enriching experience that paves the way for your personal and professional growth.

Welcome to IILM, and all the very best in your journey ahead!

Dr Harivansh Chaturvedi



Message From The Dean

At IILM Undergraduate Business School, we strive to provide a transformative learning experience that combines academic rigour, practical skills, and global perspectives. Our internationally recognized faculty members bring a wealth of expertise and industry experience to the classroom, ensuring that our students receive the highest quality education. We are dedicated to fostering an environment that encourages intellectual curiosity, critical thinking, and collaborative learning. One of the key pillars of our educational philosophy is our focus on experiential learning. We believe in providing our students with real-world, hands-on experiences that complement their theoretical knowledge.

Through internships, consulting projects, and industry collaborations, our students have the opportunity to apply their skills and gain valuable insights into the workings of various industries. Furthermore, we understand the importance of international exposure and a global mindset in today's interconnected world. Our programs offer opportunities for international study tours, exchange programs, and partnerships with renowned business schools around the globe. These experiences not only enhance our students' cultural understanding but also broaden their perspectives, preparing them to become effective global leaders.

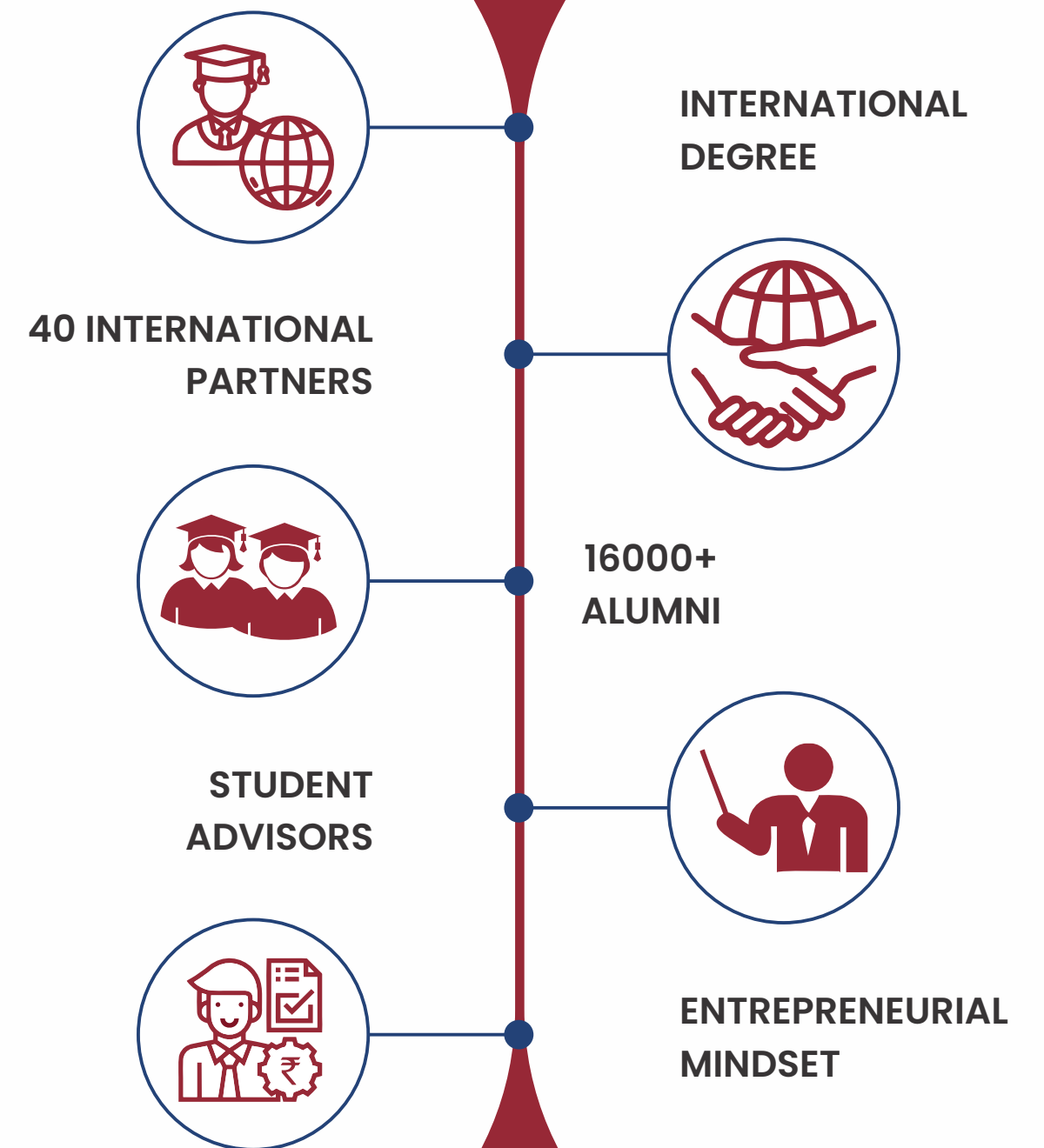
IILM Undergraduate Business School is more than just an educational institution; it is a community that fosters personal growth, networking opportunities, and lifelong friendships. We nurture an inclusive environment that promotes diversity, respect, and collaboration, allowing our students to thrive academically and personally.

Dr Sonia Khera

About IILM

IILM Undergraduate Business School, a prestigious institute in the Delhi–National Capital Region offers an International Degree in India. We have been nurturing business leaders for the last 30 years, since our founding in 1996. Our three campuses are spread over New Delhi, Gurugram, and Greater Noida. Each campus is lively and conveniently situated close to important business centres. We are dedicated to each student's growth and development while also providing high-quality management education.

IILM at a Glance



Why Choose IILM?

🎯 Innovative way of Learning

Students will experience real-life learning through business simulations, stock market simulations, live projects, and internships.

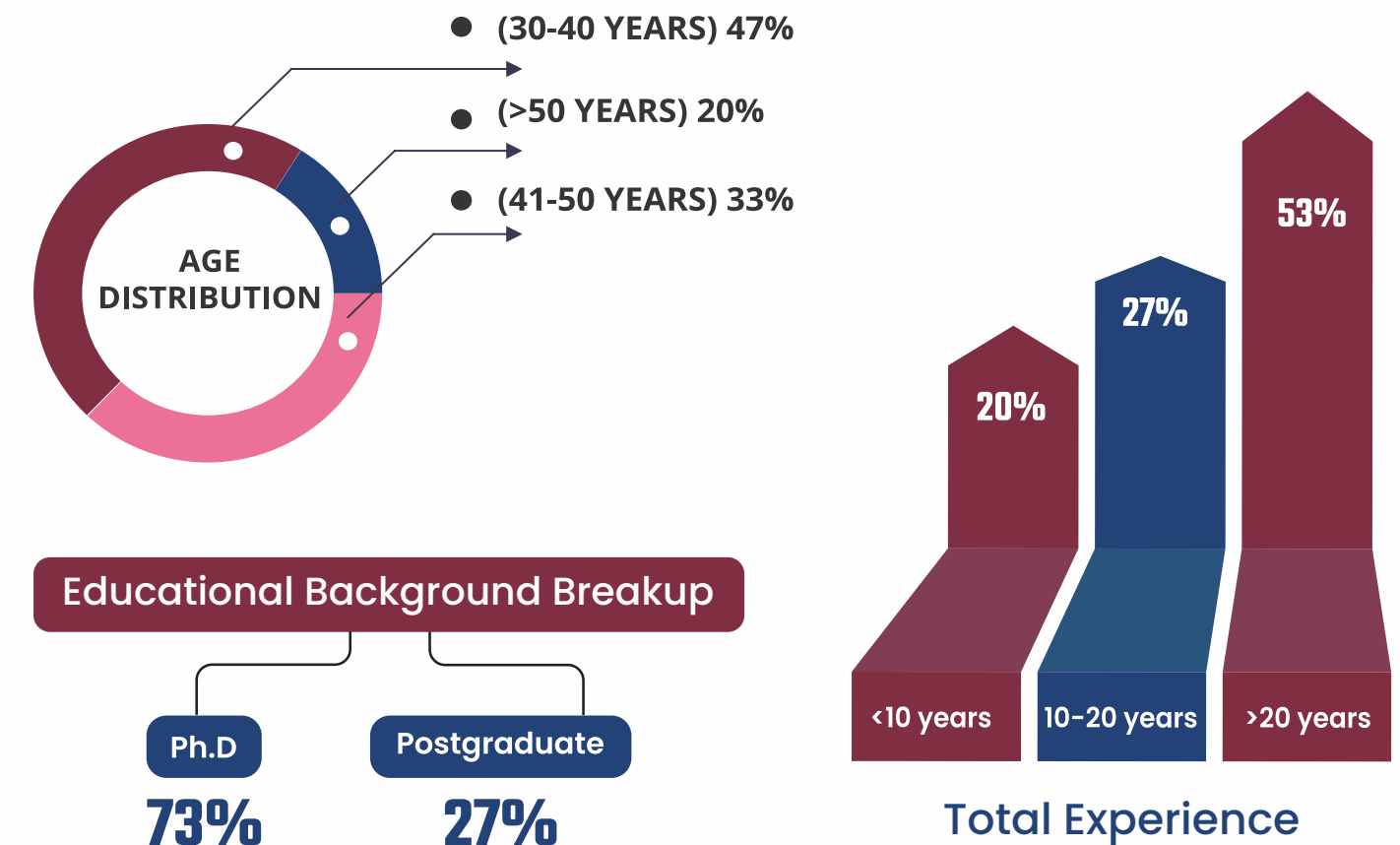


🎯 Connections for Life

Students will be part of a network of more than 15,000 graduates around the world, from corporates to entrepreneurs to start-ups and established family businesses with whom they can build professional connections for life.



🎯 Learn from the Best



🎯 Entrepreneur Thought in Action – Become a Global Leader

IILM prepares students to be entrepreneurial leaders. Our students apply this framework of entrepreneurial thought and action to tackle the most pressing problems that businesses and society are currently experiencing, including globalization, inequality, and sustainability.

🎯 International Exposure

IILM aims to create and sustain global collaborations and networks so that our students can achieve a multitude of visibility across different spectrums.



 ZURICH

The goal of SBS Swiss Business School, through its academic programs, is to educate individuals who will contribute to the management and leadership of global organizations and be able to meet the ever-changing business needs of tomorrow. SBS Swiss Business School equips you for tomorrow's business opportunities while keeping you grounded in today's business reality.



Prof. Bert Wolfs

Academic Dean SBS Swiss Business School



Programmes Offered

BBA in Entrepreneurship

This course ignites the spirit of the entrepreneurship in students and makes them ready to start their own venture or scale up their family businesses. The students are involved in ideation, researching and acquiring knowledge about generating finances in an entrepreneurial space. It also helps in developing and strengthening entrepreneurial mindset which is critical to success.

BBA in International Management

This course prepares future business leaders in understanding the management of business in an international context. This program will enhance the skills like critical thinking, problem solving and business skills which will aid in getting first-hand knowledge of international cultures and management practices.

BBA in Business Analytics

For all business professionals including those with no prior analytics experience—this specialization offers an introduction to big data analytics. Students will gain a basic understanding of data literacy and an analytical mindset that will assist them in making strategic decisions based on data. Students will also learn how data analysts describe, predict, and inform business decisions in the specific areas of marketing, human resources, finance, and operations. Students will be urged to use their knowledge to analyse a set of facts from the real world and suggest suitable business strategies as part of application-based learning.

BBA with Communication

The program will help students develop the skills needed for jobs requiring multi-level work, such as corporate communication, negotiation and public relations. The curriculum is structured so that facts, ideas, thoughts, and opinions, among other things, are emphasised in order to make business operations and communication productive and efficient.

BBA with Psychology

This course builds future leaders by focusing on the human side of business. It enables students to understand the best practices through which people can be efficiently managed. The course not only prepares the students for business but also helps them play an important role in the development of people management techniques and practices through understanding of Psychology.

Modules

SEMESTER 1

YEAR 1

Course Name	Course Code	Core/Elective	Credits
English	ENG 110	CORE	3
Accounting	ACT 102	CORE	4
Information Systems	MIS 102	CORE	4
Marketing	MKT 103	CORE	4
Management	MGT 101	CORE	4
Project Management	MGT 105	CORE	4
Mathematical Tools for Business	MAT 100	CORE	4
Foreign Language	FRL 100	CORE	3
Company Visits	COV 100	CORE	1

SEMESTER 2

Course Name	Course Code	Core/Elective	Credits
Commercial Correspondence	ENG 115	CORE	3
Economics	ECO 100	CORE	4
Law for Business Professionals	BUS 109	CORE	4
Managerial Statistics	STA 110	CORE	4
Principles of Finance	FIN 107	CORE	4
Communication Skills	COM 100	CORE	4
Foreign Language	FRL 105	CORE	3
Company Visits	COV 105	CORE	1



“

My time at IILM College has been immensely rewarding. The industry-aligned curriculum and practical insights from faculty made learning engaging and relevant. Real-world case studies enhanced my ability to apply theory in practice. The college's excellent infrastructure and emphasis on extracurricular activities helped me develop leadership, teamwork, and communication skills. Strong industry connections provided valuable internships and networking opportunities. IILM equipped me with both academic knowledge and practical skills, preparing me for the professional world. I'm truly grateful for this transformative experience.

Rishab Singh
BBA SBS Batch of 2022-25

”

SEMESTER 3

YEAR 2

Core – Applicable for all specializations

Course Name	Course Code	Credits
Human Resource Management	MGT 209	4
Marketing	MKT 230	5
Foreign Language	FRL 205	3
Internship	ITP 200	3
Company Visits	COV 200	1

Specialization – Entrepreneurship

Course Name	Course Code	Credits
Financial Statement Analysis	ACT207	5
Venture Capital and Private Equity	FIN201	5
Advanced Accounting	ACT200	5

Specialization – Business Analytics

Course Name	Course Code	Credits
Advanced Accounting	ACT200	5
Venture Capital and Private Equity	FIN201	5
Data Science	BSA201	5

Specialization – International Management

Course Name	Course Code	Credits
Advanced Accounting	ACT200	5
Venture Capital and Private Equity	FIN201	5
Money and Banking	FIN207	5

Specialization – Psychology

Course Name	Course Code	Credits
Behavioral Finance	FIN226	5
Foundations of Biological-Cognitive Psychology	PSY201	5
Coaching and Counselling	PSY310	5

Specialization – Communication

Course Name	Course Code	Credits
Public Relations	COM207	5
Reputation Management	COM214	5
Persuasion Theory	COM201	5

SEMESTER 4

Core – Applicable for all specializations

Course Name	Course Code	Credits
Information Systems	MIS220	4
Principles of Finance	FIN220	5
Foreign Language	FRL210	3
Company Visits	COV205	1

Specialization – Entrepreneurship

Course Name	Course Code	Credits
Small Business Field Studies	ENT230	5
Strategic Sales Management	MGT217	5
International Economics	ECO210	5

Specialization – Business Analytics

Course Name	Course Code	Credits
International Economics	ECO210	5
Coding for Python	BSA202	5
Strategic Sales Management	MGT217	5

Specialization – International Management

Course Name	Course Code	Credits
International Economics	ECO210	5
European Business	BUS245	5
Strategic Sales Management	MGT217	5

Specialization – Psychology

Course Name	Course Code	Credits
Strategic Sales Management	MGT217	5
Behavioral Economics	ECO224	5
Foundations of Social-Development Psychology	PSY202	5

Specialization – Communication

Course Name	Course Code	Credits
International Economics	ECO210	5
Mass Communication and New Media Platforms	COM240	5
Advanced Professional Writing	COM202	5

SEMESTER 5

Core – Applicable for all specializations

Course Name	Course Code	Credits
Internship	ITP300	3
Strategic Marketing	MKT315	5
Information Systems	MIS320	5
Foreign Language	FRL310	3

Specialization – Entrepreneurship

Course Name	Course Code	Credits
International Finance	FIN310	5
Cases in Entrepreneurship I	ENT320	4
Family Business Management	ENT310	5

Specialization – Business Analytics

Course Name	Course Code	Credits
Data Visualization	BSA 301	4
International Finance	FIN310	5
Data Analytics	BSA312	4

Specialization – International Management

Course Name	Course Code	Credits
Negotiation Skills	MGT310	4
International Finance	FIN310	5
Total Quality Management	MGT320	4

Specialization – Psychology

Course Name	Course Code	Credits
Introduction to Cultural Psychology	PSY301	4
Consumer Behavior	MKT310	5
Minds and Machines	PSY302	4

Specialization – Communcation

Course Name	Course Code	Credits
Digital Platform and Media Law	COM303	4
Lobbying	COM304	4
International Finance	FIN310	5

SEMESTER 6

Core – Applicable for all specializations

Course Name	Course Code	Credits
Thesis	THE350	4
Foreign Language	FRL320	5
Business in a World Economy	BUS315	3
Strategic Leadership and Change	MGT330	1

Specialization – Entrepreneurship

Course Name	Course Code	Credits
Cases in Entrepreneurship II	ENT330	5
Mergers and Acquisitions	ENT340	5
Financial Planning and Budgeting	FIN320	5

Specialization – Business Analytics

Course Name	Course Code	Credits
Cases in Business Analytics	BSA320	5
Big Data Technology	BSA303	5
Financial Planning and Budgeting	FIN320	5

Specialization – International Management

Course Name	Course Code	Credits
Cases in Finance	FIN340	5
Cases in Marketing	MKT335	5
Financial Planning and Budgeting	FIN320	5

Specialization – Psychology

Course Name	Course Code	Credits
Psychology at Work	PSY320	5
Personality and Intelligence	PSY303	5
Cognitive Neuroscience and its Applications	PSY304	5

Specialization – Communcation

Course Name	Course Code	Credits
Marketing Communications	COM320	5
Corporate Communications	COM305	5
Political Campaign	COM306	5

**Students are required to get minimum 180 credits to graduate.*



International Exposure

Student-centric teaching and learning approach, globally benchmarked curriculum and academic excellence are the USPs of the programme. Learn the essential skills and knowledge of business functions to better understand how organisations operate. Broaden your business acumen through courses in Finance, Law, Economics, Operations, and Marketing/Communications, among other areas. Students will learn to review financial reports, complicated budgets, and other tools they need to make tough business decisions.



“

I attended a summer program at the London School of Economics (LSE) in which I chose to study marketing which was related to my BBA course at IILM Undergraduate Business School. The program was enlightening, interactive and gave me a comprehensive perspective on the subject. I gained a lot of knowledge from the program which I can now apply to my family business. The LSE campus was conveniently located in the heart of London, and I also made friends from different countries, learning about their work and lifestyle approaches, cultures, and cuisine. Overall, it was a highly enriching experience.

”

Arshbir Singh

BBA SBS Batch of 2021-24

Global Study Program



Canada, Germany, France

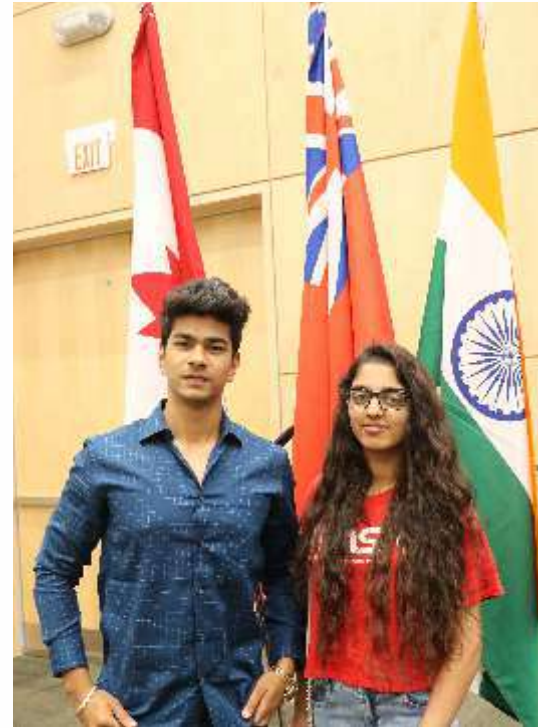
The Global Study program is a curated 2-3 week program at one of our partner institutes in Europe, North America, or Asia. During this program, students attend lectures on various management topics such as Strategic Management, Entrepreneurship and Innovation, and Digital Marketing. They also participate in company visits.

This exposure during the Global Study program makes students familiar with the local culture and sensitizes them to diversity issues. In the past, students have attended programs at the following partner institutes:

- » International School of Management, Germany
- » Seneca College, Canada

The purpose of the Global Study program is to give students exposure to teaching pedagogy and industry visit experiences to help expand their horizons.

** To be eligible, students are required to have a minimum attendance of 75%.*



International Transfer

IILM offers a unique opportunity to its students who are keen to move abroad after completing one or two years with us. The optional International Transfer Programme allows students to move to the partner Institutions and graduate with the degree of the partner. Some of our international partners are:

- » University of Westminster, London
- » Laurentian University, Canada
- » Regent's University, UK
- » Middlesex University, UK
- » University of Sunderland, UK

Summer School

Summer School is another great opportunity to get an international exposure study abroad for a short period of time. It offers a wonderful opportunity to travel while learning and developing academically and returning to campus with a plethora of new experiences. In addition, compared to semester-long programmes, many summer study abroad programmes are more condensed and reasonably priced. Students have been going regularly for summer schools. Some of the preferred options are.

- » Boston University, USA
- » London School of Economics, UK
- » Washington University, USA
- » University of California, Berkeley, USA

“

I went for Lse summer school in the summer of 2022, It was one of the best experience of my life. My course (consumer behavior) was really informative and exciting. The professors were not just theoretically teaching the subject rather they had a really practical approach of teaching there where many interesting activities for every topic.

One of the other things i like about Lse was the social exposure. There were many students from different parts of the world. As i visited there solo, I made this amazing friend circle which is still going strong even now.

Anshul Kumar

BBA SBS Batch of 2021-24

”



Higher Education

International Higher Education and global exposure have been and continue to remain an integral part of IILM student experience. Many students at IILM aspire to pursue their masters abroad. The International Office helps provide an ecosystem for guidance and mentoring of students to pursue their international dreams. Activities by International Office at IILM are as under



»

Organizing Annual International Higher Education Summit & Study Abroad Fair which hosts the best universities across the world under one roof.

«

Conducting specific workshops which includes guidance on eligibility criteria, application procedure, statement of purpose, writing letter of recommendations etc.

Student Advisors

At IILM, guiding young minds in the right direction is of utmost importance to ensure that they achieve their full potential. Mentoring is an effective means to achieve the above objective. IILM's Mentoring Program engages students and faculty in an environment that promotes students' continuous growth & development and building of personal and professional capabilities.

A student enrolled at IILM is assigned a faculty member as mentor during their three year stay in the institute. The faculty mentors provide valuable, practical insight to the students about their strengths and how to enhance their skills that will help in making good career choices. This creates opportunity for the mentees to communicate informally with their mentors that go a long way in building them as the future business leaders and pride to their institution.



“

Being part of IILM Lodhi Road has been transformative. From day one, I felt supported and empowered to chase my dreams. The exceptional faculty have been mentors, guiding me through academics and beyond. Their support helped me secure offer letters from Queen Mary University of London, the University of Aberdeen, and the University of Westminster. Beyond academics, IILM's interactive sessions, projects, and vibrant culture have shaped my growth. I'm deeply grateful for this incredible journey and unwavering support.

”

Ansh Talla
BBA SBS Batch of 2022-25



Our students have been chosen by the following universities for doing masters degree.



Company Visit

Company visits are an integral part of our curriculum. During the first two years all students are required to do 2 mandatory company visits each semester. These visits are organised to provide an opportunity to link the dots between academics and practical business scenarios. Interacting with the managers and business owners, students acquire first-hand experience of how to lead a venture to success.



Summer Internship

The Summer Internship is also an integral part of the BBA curriculum. Internships at IILM provide students with first-hand experience in the business world. Students are imparted training in workshops before their internship. Summer Internship program credits are assessed based on SIP report presentation and viva.

Summer internship and live projects are an integral part of the BBA curriculum, which gives students the opportunity to work closely with professionals in their chosen field, develop knowledge, competencies, and experience related to their career goals, and enables them in building network with professionals. Prominent firms offering internship/live project opportunities for students. Some of the prominent organizations where our students have done their internships are EY, Hiar, Deloitte, and Yatra. etc.

“

I feel incredibly fortunate to have been a part of IILM Lodhi Road. This institution has transformed me both personally and academically. The unwavering support from faculty and staff—through personalized feedback, mentoring, and encouragement—helped me overcome challenges and build confidence. I'm thrilled to share that I've received offers from prestigious UK universities, a milestone made possible by IILM's guidance. Beyond academics, the nurturing environment, workshops, and friendships have shaped me profoundly. I'm endlessly grateful to IILM for this unforgettable journey.

Samidha sharma
BBA SBS Batch of 2022-25

”



IILM Events

EXPLORING THE GREAT HEIGHTS

Mr. Arjun Vajpayi recounted his remarkable experience of scaling Mount Everest at the young age of 16. Additionally, he plans to take the IILM students on an exciting expedition to the base camp, where they can expect to have unforgettable experiences and create unforgettable memories.

GUEST SESSION BY

ARJUN VAJPAI
MANAGING DIRECTOR CLIMB UP



DIVERSITY AND INCLUSION

The University of Birmingham, The University of York, and UC Riverside participated in the International Fair. The counselors engaged with our ambitious students, answered their questions, and provided guidance on applications, admission requirements, and available scholarships. The students had the opportunity to learn more about the universities and the programs they offered, and to discuss their academic and career aspirations.

GUEST SESSION BY

NIPUN MALHOTRA
CO – FOUNDER AND
CEO NIPMAN FOUNDATION

INTERNATIONAL FAIR

The University of Birmingham, The University of York, and UC Riverside participated in the International Fair. The counselors engaged with our ambitious students, answered their questions, and provided guidance on applications, admission requirements, and available scholarships. The students had the opportunity to learn more about the universities and the programs they offered, and to discuss their academic and career aspirations.



VISIT TO SURAJKUND MELA

Exciting field visit to the Surajkund Mela 2023, where students had the opportunity to learn about the local MSME sector and its various sources of revenue. Along with gaining knowledge about textiles, handlooms, and Indian antiquities, the students also delved into the concept of 'vocal for local' and its significance in promoting indigenous craftsmanship.



Campus Life

IILM is located in the heart of the city, hence there is a lot of vigor and enthusiasm. Our classrooms have the cutting-edge, upgraded infrastructure and SMART boards. The 75-minute classes at IILM are usually packed with engaging and enjoyable activities.



We have a variety of co-curricular and extra-curricular groups and committees at IILM.

- » Sports Club
- » Cultural Club
- » NGO Club
- » The Marketing Club
- » Management Club
- » Entrepreneurship Club
- » Psychology Club
- » Debate Club
- » Editorial Club

SBS Convocation Ceremony

Class of 2024

The BBA Class of 2024 marked the culmination of their academic journey with great enthusiasm and elation at their graduation ceremony. Professor Bert, the esteemed Dean, conferred the degrees upon the graduates, who were surrounded by their loved ones and faculty members. This momentous occasion served as a testament to their hard work and dedication, and it will always remain a cherished memory for them. SBS Swiss Business School takes pride in having played a significant role in their academic journey and wishes them success in their future endeavors.



Dr. Kulwant Rai Excellence Award

SBS Batch 2024



Aditya Aggarwal

Dr. Kulwant Rai Gold Medal



Manan Bhasin

Dr. Kulwant Rai Gold Medal



Vansh Mittal

Dr. Kulwant Rai Silver Medal



Shivansh Goel

Dr. Kulwant Rai Bronze Medal

The Dr. Kulwant Rai Medal is a prestigious academic award given to students who have shown exceptional academic performance during their graduation at IILM. It recognizes individuals who have displayed exemplary academic achievements, as well as sincerity, dedication, and unwavering commitment throughout their academic career at the institution.



A L U M N I

IILM has a network of 15,000+ Alumni, well-placed in various capacities across industries both in India and abroad. Our Alumni are an integral part of the IILM community – they not only mentor our students but are also invited to interact with them through guest sessions, workshops, and networking sessions. Such interactions help students gain valuable insights into the industry requirements and the little tips that go a long way in managing corporate work-life balance.

IILM takes great pride in its large network of 15000+ alumni. The success of an academic institute is gauged from the accomplishments of its students in life. Our alumni have risen to high ranks and hold responsible positions in reputed companies and are successfully managing and expanding their family business. IILM strongly believes in and strives to provide a platform for its alumni to maintain lifelong relationships with its alma mater.



“

“Being a student and later an alumnus of IILM, I can confidently attest that having access to a vast network of alumni from both undergraduate and postgraduate levels across all IILM campuses is one of the greatest benefits of being a part of this institution. This network has proved invaluable to me in navigating my career path, and I have had the privilege of interacting with alumni in various ways, including on-campus events where they share their expertise and motivate us to achieve our goals.”

”

Ishan Sahgal

GROB AIRCRAFT | FORBES 30

IILM UBS – Batch 2012-15

Some of Our Distinguished Alumni

Abhay Goyle Essex Farms		Nimisha Baluja Baluja Shoes	
	Gauri Monga Golfer		Riju Jhunjunwala Chairman & Managing Director, RSWM Limited
Abhinav Kapur Atlas Cycle		Umesh Agarwal Haldiram	
	Raghu Raj Grover Luxury Brand Entrepreneur		Ranjit Bharti Mittal Airtel
Raunaq Ahluwalia Sandoz		Udhav Vij Actor	

Eligibility

Undergraduate Programmes

Prospective candidates seeking admission to the undergraduate programs of the institute should have completed class XII with at least 55% marks under the Indian education system (CBSE or ICSE) or any equivalent board in India or overseas, with English and Mathematics at the class X level. Candidates from abroad should have completed their A levels (under the British system).

Selection Procedure

Eligible students undergo a counselling session and a simulation/case study to assess their understanding and analytical skills. A personal interview follows and the admission committee's decision is final.

- ✓ Photocopy of class X and XII mark sheet (with originals)
- ✓ Photocopy of the Passing Certificates of Class X and XII
- ✓ Curriculum Vitae
- ✓ Extra Curricular Certificates (if any)
- ✓ Photocopy of Character Certificate
- ✓ Photocopy of Any ID Proof
- ✓ 2 passport size photographs
- ✓ SAT test results (if available)

Scholarships

Sports Scholarship Criteria 20% on First year Fee:

To be eligible for the Sports Scholarship, candidates must meet the following criteria:

- ✓ Minimum Academic Eligibility: Applicants must fulfil the academic requirements outlined in the Admission Brochure for their respective program. Ensure you review the specific criteria for your chosen course to confirm eligibility.
- ✓ Age Limit: Candidates must be 23 years old or younger as of July 31, 2025. This ensures that the scholarship supports young athletes in their educational journey.
- ✓ Participation Requirement: Candidates must demonstrate regular participation in their chosen sport for a minimum of three years. This includes involvement in international, local, state, or national level competitions. Documentation, such as certificates or letters from coaches, may be required to verify participation and level of achievement.

Category of players Scholarship Percentage

International Participants

National /State Participants (Gold, Silver, Bronze positions only)

Continuation of Sports Scholarship

The Sports Scholarship is granted on an annual basis for the first year of the program. For continuation into the second and subsequent years, recipients must adhere to the following conditions:

- ✓ Academic Performance: Scholars must maintain a minimum CGPA of 7.5 (or equivalent academic performance) and attendance of minimum 50% as specified in the scholarship policy. This ensures that student-athletes are balancing both their academic and athletic commitments effectively.
- ✓ Sport Participation: Continued eligibility requires ongoing active participation in the respective sport. Scholars must engage in competitions and training, demonstrating commitment to their sport.
- ✓ Review Process: Scholarship renewal will be subject to a review process at the end of each academic year. Recipients may be required to submit documentation of their academic performance and sports involvement

- ✓ Adherence to Policies: Scholars must comply with all institutional policies and regulations, including any specific requirements set forth in the scholarship policy. By meeting these criteria, scholars can secure their scholarship for the duration of their program, supporting their academic and athletic ambitions.

Girls' Fee Waiver:

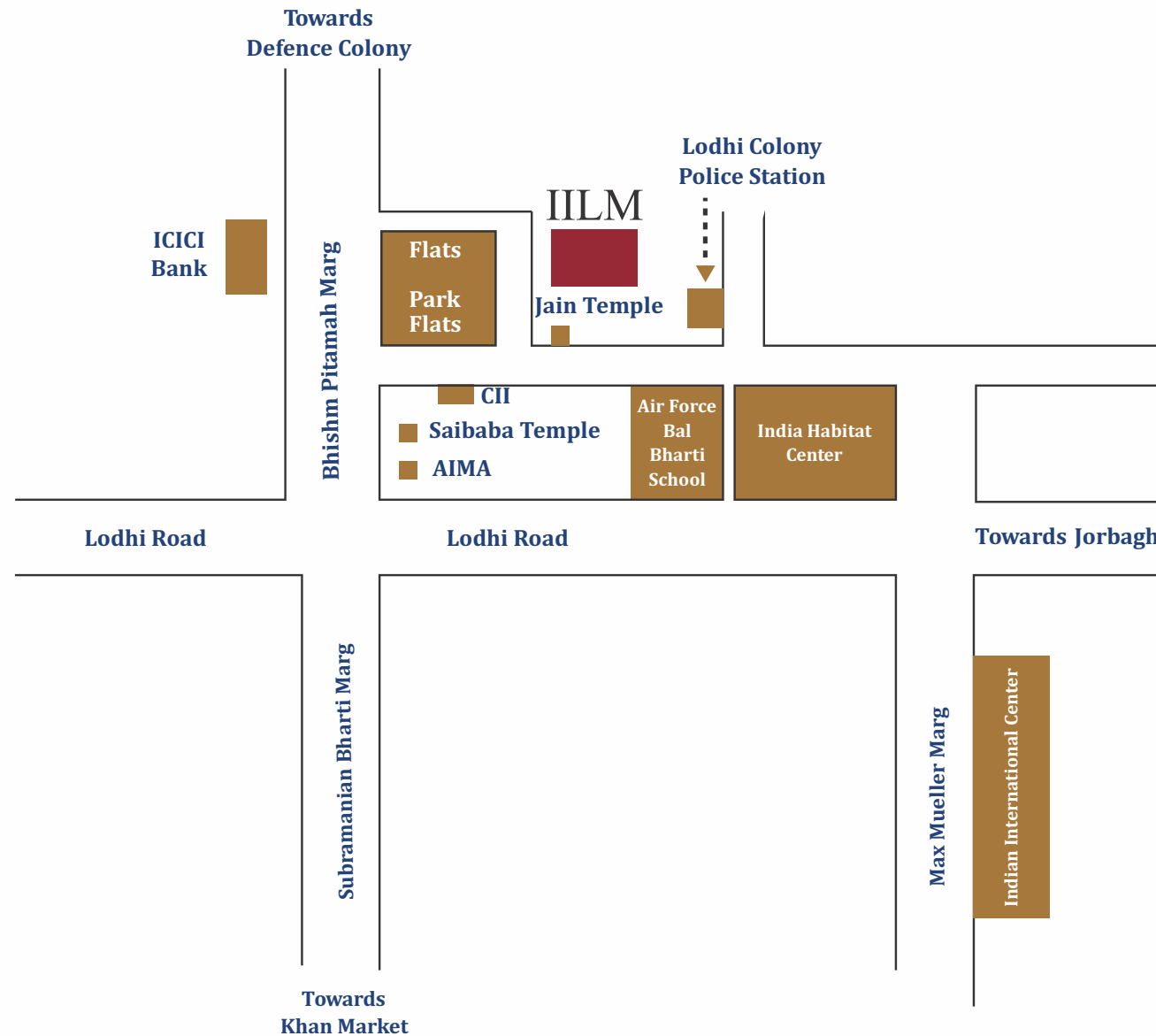
To promote gender equality and encourage female education, a fee waiver of 10% is available for female students enrolled in the BBA Program. Key details include:

For continuation of 10% fee waiver from second year onwards, students must:

- ✓ Maintain a minimum 75% attendance record
- ✓ Achieve a minimum of 9 CGPA
- ✓ Clear all previous-year subjects
- ✓ Adhere to the institution's code of conduct
- ✓ Meet program-specific requirements (if applicable)



Join The IILM Family



Admission Process

Your Journey Begins Now – A seamless admission process designed with you in mind. Apply today and take the first step towards your dream career.

Scholarships

Invest in Your Future – Explore our scholarships and financial aid options, tailored to help you achieve your academic goals without financial stress.

Ready to Take the Leap?





Visit our campus, meet our community, and see for yourself why IILM Lodhi is the right choice for your future. We can't wait to welcome you!

Your Future Starts Here



Scan for more details

 IILM, 3, Lodhi Institutional Area, New Delhi –110003
 www.iilm.ac.in
 ubsadmissions@iilm.edu
 +91 9999252406 | +91 9311671741

 /iilm
 /iilm
 /iilm
 /@iilm